FINANCIAL STATEMENTS and INDEPENDENT ACCOUNTANTS' REVIEW REPORT

> FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

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Schiffman, Dattilio & Company, P.C.

ERTIFIED PUBLIC ACCOUNTANTS BUSINESS CONSULTANTS

# INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Trustees of Hubbard Brook Research Foundation, Inc. Woodstock, Vermont

We have reviewed the accompanying financial statements of Hubbard Brook Research Foundation, Inc. (a New Hampshire nonprofit organization), which comprise the statements of financial position as of September 30, 2023 and 2022, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

## Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Hubbard Brook Research Foundation, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

## Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Schiffman, Dattilio 3 Company, P.C.

Lebanon, New Hampshire March 5, 2024

# STATEMENTS OF FINANCIAL POSITION

# SEPTEMBER 30, 2023 AND 2022

	2023	2022
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 230,844	\$ 303,950
Investments	176,773	179,821
Grants receivable	41,377	46,094
Accounts receivable	55,464	35,438
Prepaid expenses	3,251	2,693
Total current assets	507,709	567,996
Property and equipment:		
Buildings and improvements	2,002,460	1,965,256
Land	416,462	416,462
Furniture and equipment	71,582	71,582
Vehicles	38,253	
	2,528,757	2,453,300
Less: accumulated depreciation	1,109,413	1,056,969
Total property and equipment	1,419,344	1,396,331
Total assets	<u>\$ 1,927,053</u>	<u>\$ 1,964,327</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 68,427	\$ 46,315
Deferred income	37,186	30,341
Total current liabilities	105,613	76,656
Net assets:		
Without donor restrictions	1,733,425	1,785,912
With donor restrictions	88,015	101,759
Total net assets	1,821,440	1,887,671
Total liabilities and net assets	<u>\$ 1,927,053</u>	<u>\$ 1,964,327</u>

# STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

# FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

				2023					2022	
		ut Donor		th Donor	Tatal		hout Donor		th Donor	<b>T</b> - ( - )
REVENUE AND SUPPORT	Rest	rictions	Re	strictions	 Total	R	estrictions	Re	strictions	 Total
Contributions and grants	-	533,189	\$	95,553	\$ 628,742	\$	326,750	\$	102,239	\$ 428,989
Rental income		175,349		-	175,349		155,864		-	155,864
Loan forgiveness		-		-	-		75,645		-	75,645
Consortium dues		52,500		-	52,500		65,000		-	65,000
Other income		42,738		-	42,738		31,612		-	31,612
Investment income		23,485		261	 23,746		(25,596)		657	 (24,939)
Total revenue and support		327,261		95,814	 923,075		629,275		102,896	 732,171
Net assets released from restrictions	·	109,558		(109,558)	 <u> </u>		119,628		(119,628)	 <u> </u>
EXPENSES										
Program costs:										
Facilities	;	324,392		-	324,392		235,581		-	235,581
Education		304,413		_	 304,413		177,182		_	 177,182
Total program costs	(	628,805		-	 628,805		412,763		-	 412,763
Supporting services expense:										
Management and general		145,196		-	145,196		177,892		-	177,892
Fundraising		215,305		-	215,305		40,981		-	40,981
Total supporting services	;	360,501		-	 360,501		218,873		-	 218,873
<b>T</b> - ( - )		200 200			000 206		621 626			621 626
Total expenses	;	989,306			 989,306		631,636		-	 631,636
Change in net assets		(52,487)		(13,744)	(66,231)		117,267		(16,732)	100,535
Net assets, beginning of year	1,	785,912		101,759	 1,887,671		1,668,645		118,491	 1,787,136
Net assets, end of year	<u>\$1,</u>	733,425	\$	88,015	\$ 1,821,440	\$	1,785,912	\$	101,759	\$ 1,887,671

# STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED SEPTEMBER 30, 2023

	Facilities	Education	Total Program Costs	Management and General	Fundraising	Total Supporting Services	2023 Totals
Salaries and wages	\$ 134,372	\$ 140,629	\$ 275,001	\$ 88,516	\$ 163,244	\$ 251,760	\$ 526,761
Professional fees	17,440	110,683	128,123	16,046	2,575	18,621	146,744
Depreciation	54,753	-	54,753	-	-	-	54,753
Employee benefits	8,066	15,663	23,729	12,923	16,519	29,442	53,171
Payroll taxes	9,849	10,613	20,462	6,448	11,933	18,381	38,843
Repairs and maintenance	35,815	-	35,815	-	-	-	35,815
Utilities	25,718	4,249	29,967	1,263	1,792	3,055	33,022
Travel	2,603	13,700	16,303	5,078	9,656	14,734	31,037
Insurance	24,247	-	24,247	1,834	-	1,834	26,081
Supplies and materials	4,796	3,775	8,571	1,711	2,904	4,615	13,186
Printing and copying	-	5,006	5,006	730	5,129	5,859	10,865
Rent	-	-	-	7,654	-	7,654	7,654
Town contributions	2,800	-	2,800	-	-	-	2,800
Interest and fees	1,525	54	1,579	822	383	1,205	2,784
Telephone	793	-	793	1,673	-	1,673	2,466
Postage and shipping	33	41	74	498	1,170	1,668	1,742
Vehicle expense	1,582		1,582	<u> </u>		-	1,582
Total expenses	<u>\$ 324,392</u>	<u>\$ 304,413</u>	<u>\$ 628,805</u>	<u>\$ 145,196</u>	<u>\$ 215,305</u>	<u>\$ 360,501</u>	<u>\$ 989,306</u>

# STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED SEPTEMBER 30, 2022

	Facilitie	<u>s                                    </u>	Program Management Support				Program Management		Total upporting Services	•			
Salaries and wages	\$ 95,5	01	\$ 97,497	\$	192,998	\$	122,864	\$	30,293	\$	153,157	\$	346,155
Professional fees	4,8		42,997		47,885		15,655		, -	•	15,655	•	63,540
Depreciation	45,6	08	-		45,608		-		-		-		45,608
Employee benefits	6,3	25	10,202		16,527		6,628		2,180		8,808		25,335
Payroll taxes	7,7	76	7,543		15,319		9,643		2,201		11,844		27,163
Repairs and maintenance	26,4	27	-		26,427		-		-		-		26,427
Utilities	18,7	79	5,723		24,502		2,285		638		2,923		27,425
Travel	1,2	01	9,532		10,733		7,341		533		7,874		18,607
Insurance	21,1	49	-		21,149		1,780		-		1,780		22,929
Supplies and materials	9	72	1,818		2,790		813		-		813		3,603
Printing and copying		-	1,867		1,867		980		4,073		5,053		6,920
Rent		-	-		-		7,428		-		7,428		7,428
Town contributions	2,8	00	-		2,800		-		-		-		2,800
Interest and fees	4	16	-		416		624		302		926		1,342
Telephone		68	-		768		1,311		-		1,311		2,079
Postage and shipping		17	3		20		540		761		1,301		1,321
Vehicle expense	2,9	<u>54</u>			2,954		-		-				2,954
Total expenses	<u>\$ 235,5</u>	81	\$ 177,182	\$	412,763	\$	177,892	\$	40,981	<u>\$</u>	218,873	\$	631,636

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

	2023	2022		
Cash flows from operating activities:				
Change in net assets	\$ (66,231)	\$	100,535	
Adjustments to reconcile change in net assets to net				
cash provided by (used in) operating activities:				
Depreciation	54,753		45,608	
Realized and unrealized loss (gain) on investments	(10,099)		33,407	
Loan forgiveness	-		(75,645)	
(Increase) decrease in the following assets:				
Grants receivable	4,717		(20,767)	
Accounts receivable	(20,026)		(2,947)	
Prepaid expenses	(558)		(195)	
Increase (decrease) in the following liabilities:				
Accounts payable and accrued liabilities	22,112		12,591	
Deferred income	 6,845		<u>(37,309</u> )	
Net cash provided by (used in) operating activities	 (8,487)		55,278	
Cash flows from investing activities:				
Purchase of investments	(36,704)		(28,350)	
Proceeds from sale/maturities of investments	49,851		20,682	
Acquisition of property and equipment	 (77,766)		(70,138)	
Net cash used in investing activities	 (64,619)		(77,806)	
Net decrease in cash and cash equivalents	(73,106)		(22,528)	
Cash and cash equivalents, beginning of year	 303,950		326,478	
Cash and cash equivalents, end of year	\$ 230,844	\$	303,950	

#### NOTES TO FINANCIAL STATEMENTS

# SEPTEMBER 30, 2023 AND 2022

#### Note 1. Summary of significant accounting policies:

This summary of significant accounting policies of Hubbard Brook Research Foundation, Inc. (the Foundation) is presented to assist in understanding the Foundation's financial statements. The financial statements and notes are representations of the Foundation's management who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

<u>Nature of organization</u> – The Foundation is a New Hampshire nonprofit organization founded in 1993 that works to sustain and enhance the Hubbard Brook Ecosystem Study in New Hampshire, in partnership with the USDA Forest Service Northern Research Station, the National Science Foundation's Long-Term Ecological Research Network, the Hubbard Brook Consortium, and many colleges, universities, and other research institutions.

The Foundation's goals are to sustain and expand long-term ecological monitoring and research at the Hubbard Brook Experimental Forest in North Woodstock, New Hampshire; to bridge the gap between ecosystem science and public policy by enhancing the exchange of information among scientists, policy-makers, and land managers; and to foster public understanding of the functions of ecosystems and their importance to society. Also, in its role as a support organization, the Foundation supplies affordable housing and laboratory facilities to scientists and students.

<u>Basis of presentation</u> – The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. If donor-imposed restrictions are met in the same period as the gift or income is received, the amount is reported as unrestricted revenues. Net assets are comprised of two groups as follows:

- <u>Net assets without donor restrictions</u> Amounts that are not subject to usage restrictions based on donor-imposed requirements. This class also includes assets previously restricted where restrictions have expired or been met.
- <u>Net assets with donor restrictions</u> Assets subject to usage limitations based on donorimposed or grantor restrictions. These restrictions may be temporary or may be based on a particular use. Restrictions may be met by the passage of time or by actions of the Foundation. Certain restrictions may need to be maintained in perpetuity.

<u>Use of estimates</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts and disclosures. Therefore, actual results could differ from those estimates.

<u>Fair value measurement</u> – The Foundation's financial instruments consist primarily of cash, accounts receivable, pledges and grants receivable, and accounts payable. The carrying amounts of these financial instruments approximate their fair value due to the short-term nature of such instruments

<u>Cash and cash equivalents</u> – For purposes of the statements of cash flows, the Foundation considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

# NOTES TO FINANCIAL STATEMENTS

# **SEPTEMBER 30, 2023 AND 2022**

#### Note 1. Summary of significant accounting policies (continued):

<u>Revenue recognition</u> – Contributions, including unconditional promises to give, are recorded when received. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. All pledges receivable are due within one year. No allowance for uncollectible pledges has been established as management believes that all pledges are fully collectible.

<u>Donated goods and services</u> – Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation are recorded at their fair values in the period received.

<u>Grants receivable</u> – Grants receivable represent amounts owed from various organizations as reimbursement of grant-related expenses. It includes both billed and un-billed receivables. Any amount that is denied for reimbursement is written off when the Foundation receives notification from the grantor agency. The Foundation considers grants receivable at September 30, 2023 and 2022, to be fully collectible; therefore, no allowance for doubtful accounts is required.

<u>Property and equipment</u> – Property and equipment are recorded at cost or, if donated, at the fair value at the date of donation. Depreciation is calculated using the straight-line method based on the assets' estimated useful lives, which range as follows:

	Years
Buildings and improvements	7 - 39
Furniture and equipment	3 - 5

Assets donated with explicit restrictions regarding their use, along with contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies net assets with donor restrictions to nets assets without donor restrictions at that time.

Costs of maintenance and repairs that do not improve or extend asset lives are charged to expense. Additions and betterments in excess of \$2,500 are capitalized. Depreciation expense was \$54,753 and \$45,608 for the years ended September 30, 2023 and 2022, respectively.

<u>Investments</u> – Investments, primarily consisting of exchange-traded funds and money market funds, are stated at fair value. Gains and losses, both realized and unrealized, resulting from increases or decreases in fair value of investments are reflected in the consolidated statements of activities and changes in net assets as increases or decreases in net assets without restrictions unless the use was restricted by explicit donor stipulations.

<u>Fair Value Measures</u> – The Foundation reports its fair value measures using a fair value hierarchy defined by accounting principles generally accepted in the United States of America that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

### NOTES TO FINANCIAL STATEMENTS

# **SEPTEMBER 30, 2023 AND 2022**

#### Note 1. Summary of significant accounting policies (continued):

The three levels of the fair value hierarchy under accounting principles generally accepted in the United States of America are:

- <u>Level 1</u> Unadjusted quoted prices in active markets for identical, unrestricted assets or liabilities.
- <u>Level 2</u> Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- <u>Level 3</u> Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (that is, inputs supported by little or no market activity).

<u>Functional allocation of expenses</u> – The costs of providing the various programs and activities has been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Income taxes</u> – The Foundation was organized under Section 501(c)(3) of the United States Internal Revenue Code. This code section enables the Foundation to accept donations which qualify as charitable contributions to the donor. As such, no provisions for income taxes have been made in these financial statements. The Foundation is also exempt from New Hampshire business taxes.

<u>Accounting for uncertainty in income tax items</u> – The Foundation has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Foundation believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Foundation's financial condition, results of operations or cash flows.

<u>Reclassifications</u> – Certain amounts in the September 30, 2022 financial statements have been reclassified to conform to the current fiscal year's presentation. Such reclassifications had no effect on the reported change in net assets.

#### Note 2. Investments:

The Foundation maintains an investment portfolio for the purpose of preserving principal of donor restricted funds. Investments in this portfolio at September 30, 2023 and 2022 consisted of the following aggregate grouping:

		20		2022					
	Co	Cost		Cost Fair Value		Cost		Fa	air Value
Money market funds Mutual funds and ETFs	+	1,707 0,690	\$	1,707 175,066	\$	21,869 185,000	\$	21,869 157,952	
Total Investments	<u>\$ 19</u>	2,397	\$	176,773	\$	206,869	\$	179,821	

#### NOTES TO FINANCIAL STATEMENTS

### **SEPTEMBER 30, 2023 AND 2022**

#### Note 2. Investments (continued):

The following tables summarize assets which have been accounted for at fair value as of September 30 along with the level of fair value hierarchy as detailed in Note 1:

2023	Total	Level 1	Level 2	Level 3		
Money market funds Mutual funds and ETFs	\$    1,707 175,066	\$     1,707 <u>    175,066</u>	\$	\$ - 		
	<u>\$ 176,773</u>	<u>\$ 176,773</u>	<u>\$</u>	<u>\$</u>		
2022	<b>-</b>					
2022	Total	Level 1	Level 2	Level 3		
Money market funds Mutual funds and ETFs	10tal \$ 21,869 157,952	Level 1 \$ 21,869 	Level 2 \$ -	Level 3 \$ -		

Investment income (losses) related to these investments are included with revenues and support on the statements of activities and was comprised of the following for the years ended September 30:

	2023		 2022
Unrealized gains (losses) Realized gains (losses) Interest and dividends	\$	11,424 (1,325) 13,527	\$ (33,407) - 8,349
	\$	23,626	\$ (25,058)

#### Note 3. Line of credit:

The Foundation has available a line of credit in the amount of \$70,000 under an agreement with Ledyard National Bank. Principal is payable on demand. Interest is payable monthly at the Wall Street Journal prime rate (8.50% at September 30, 2023) plus .50 percentage point. The line of credit is collateralized by substantially all business assets. The balance on the line of credit was \$-0- as of September 30, 2023 and 2022.

# Note 4. Short-term note payable:

In April 2020 the Foundation had obtained an \$81,900 Paycheck Protection Program (PPP) loan through the U.S Small Business Administration (SBA) to assist with payroll, rent, and utility payments. The SBA allows PPP loans to be forgiven if they are spent on the above expenses within 8 to 24 weeks of receiving it. The loan was forgiven in November 2020, and shown as loan forgiveness with revenues and support on the statements of activities as of September 30, 2021.

#### NOTES TO FINANCIAL STATEMENTS

### **SEPTEMBER 30, 2023 AND 2022**

#### Note 4. Short-term note payable (continued):

In February 2021 the Foundation obtained a second PPP loan through SBA in the amount of \$75,645 to assist with payroll, rent, and utility payments. This loan was fully forgiven in November 2021, therefore, the note was shown as short-term as of September 30, 2021, and shown as loan forgiveness with revenues and support on the statements of activities as of September 30, 2022.

#### Note 5. Operating lease:

The Foundation leases office space under an annual operating lease with monthly payments of \$622 through December 2022 and increased to \$641 in January 2023. Total rent expense incurred in connection with this agreement was \$7,654 and \$7,428 in 2023 and 2022, respectively.

#### Note 6. Net assets with donor restrictions:

Net assets are restricted due to the following purposes or time periods as of September 30:

	 2023		2022
Use specific related restrictions:			
Young Voices of Science	\$ 16,117	\$	4,718
Outreach, education and DEI	8,000		11,733
Vehicle fund	8,000		-
Emergency fund	7,745		7,745
Welcome to the Woods	5,069		-
Storage archive	1,707		21,869
STEM	-		9,600
Time restrictions	 41,377		46,094
	\$ 88,015	\$	101,759

Net assets released from restrictions were as follows:

	2023	 2022
Use specific related restrictions:		
Storage archive	\$ 23,599	\$ 20,682
Young Voices of Science	13,601	20,282
Outreach, education and DEI	11,733	54,149
STEM	9,600	-
Welcome to the Woods	4,931	-
WaterViz and Belowground Sound Projects	-	8,925
Mural fund	-	4,493
TOA intern grant	-	1,545
Time restrictions	 46,094	 9,552
	\$ 109,558	\$ 119,628

### NOTES TO FINANCIAL STATEMENTS

# **SEPTEMBER 30, 2023 AND 2022**

#### Note 7. Board designated net assets:

As of September 30, the Board designated net assets were for the following purposes:

		2023		2022
Capital reserve	<u>\$</u>	175,066	<u>\$</u>	157,952
	\$	175,066	\$	157,952

#### Note 8. Pension plan:

The Foundation maintains a defined contribution retirement plan that covers all employees. The Foundation matches employee contributions up to 4% of compensation. Pension expense was \$20,376 and \$4,833 for the years ended September 30, 2023 and 2022, respectively.

#### Note 9. Liquidity and availability of resources:

The following reflects the Foundation's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of that date.

	2023	2022
Cash and cash equivalents Investments Grants receivable Account receivable	\$ 230,844 176,773 41,377 55,464	\$ 303,950 179,821 46,094 35,438
Total financial assets	504,458	565,303
Less those unavailable for general expenditures within one year due to: Donor imposed restrictions: Cash restricted to specific uses Investment restricted to specific use	44,931 1,707	33,796 21,869
Restricted by donor with time restrictions Board designations:	41,377	46,094
Capital reserve	175,066	157,952
Tota amounts not available to be used within one year	263,081	259,711
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 241,377</u>	<u>\$ 305,592</u>

#### NOTES TO FINANCIAL STATEMENTS

# **SEPTEMBER 30, 2023 AND 2022**

#### Note 9. Liquidity and availability of resources (continued):

The Foundation is substantially supported by restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation must maintain sufficient resources to meet those responsibilities to its donors. Thus, certain financial assets may not be available for general expenditures within one year. As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

#### Note 10. Related party transactions:

In January 2019, the Foundation had sold one of its condominium units at its Mirror Lake property in Woodstock, NH to a member of the Board of Trustees. The Foundation continues to manage the unit in an ongoing capacity due to a management agreement with the Board member.

### Note 11. Subsequent events:

Management has evaluated events occurring between the end of the most recent fiscal year and March 5, 2024 the date the financial statements were available to be issued.